



NOTICE INVITING QUOTATION No.WBFDCL/PPP/Eco-Tourism/01/26-27 (2nd call)

Memo No. 1800/1A-402/2026

Date: 05-10-2026

Sealed quotations are hereby for providing consultancy services for preparation of a **comprehensive proposal for operation/development of selected Eco-tourism activities of West Bengal Forest Development Corporation Limited (WBFDCL) through Public-Private Partnership (PPP) mode.**

The proposed consultancy assignment shall include preparation of a comprehensive proposal covering the **justification and rationale, project concept, assessment of existing facilities/resources, scope of assignment, proposed PPP structure/model, implementation framework, financial and operational considerations, risk assessment, institutional framework and other essential project details**, for consideration by WBFDCL and submission to the **Department of Forests, Government of West Bengal**, wherever required.

1. Sector Covered

The present N.I.Q. is exclusively for:

Eco-tourism

The Consultant shall examine the selected/existing eco-tourism activities, facilities, destinations, assets and resources of WBFDCL and formulate an appropriate proposal for their development/operation through PPP mode.

2. Broad Scope of Consultancy

The selected Consultant shall, as applicable:

- a) Examine the existing eco-tourism activities, infrastructure, facilities, assets, resources and operational framework of WBFDCL;
- b) Assess the existing and potential eco-tourism destinations/facilities that may be considered for operation/development through PPP mode;
- c) Identify opportunities for improvement, expansion, diversification and sustainable operation of the selected eco-tourism activities;
- d) Prepare a detailed concept and justification for the proposed PPP arrangement;
- e) Suggest an appropriate PPP structure/model, including the proposed roles and responsibilities of WBFDCL and the prospective private partner;
- f) Examine the operational, technical, commercial and financial feasibility of the proposed model;
- g) Suggest broad financial and commercial parameters, including revenue-generation potential, investment requirements, viability and sustainability, wherever feasible;

h) Identify major risks, including operational, financial, environmental, regulatory and market-related risks, and suggest appropriate mitigation measures;

i) Identify statutory, regulatory, administrative, environmental and other approvals/permissions required, wherever applicable;

j) Suggest an appropriate institutional, implementation and monitoring mechanism;

k) Prepare an indicative implementation roadmap and timeline; and

l) Incorporate such other relevant aspects as may be necessary for preparation of a comprehensive proposal for consideration by Wbfdcl and the Department of Forests, Government of West Bengal.

M) Prepare an agreement document between Wbfdcl & the 2nd party.

3. Documents to be Submitted

A technical Proposal :

1. Organisation/Company profile along with structure of the firm/company with names of key personnel and technical staff with Bio-data;
2. Certificate of Incorporation/Registration, MOA, AOA, Power of Attorney for Company;
3. Registered Partnership Deed, Power of Attorney for Partnership Firm.
4. Trade License for Company/Partnership Firm/ Proprietorship Firm.
5. GST Registration Certificate;
6. PAN Card;
7. Credential of any completed work during 5 years prior to the date of issue of Quotation notice. Credential certificate issued by the Executive Engineer/Divisional Forest Officer or equivalent or Competent Authority of a State/ Central Government, State/ Central Government undertakings, Statutory/ Autonomous bodies constituted under the Central/ State statute, on the executed value of completed/ running work will be taken as credential.
8. Audited Balance Sheet & Profit and Loss accounts of last 3 financial years;
9. ITR Acknowledgement of last 3 financial years;
10. A brief methodology of the assignment in not more than 500 words.

B. Financial Proposal

The bidder shall quote the **lump-sum professional fee for the consultancy assignment relating to Eco-tourism.**

Professional Fee for Eco-tourism Consultancy:

₹ _____ (Rupees _____ only).

The quoted professional fee shall be **inclusive of all applicable taxes** and all expenses required for completion of the assignment, including **survey, field visits, local travel, outstation travel, lodging, boarding, fooding, documentation, data collection, meetings, consultations and other incidental expenses.**

Wbfdcl shall not be liable for payment of any additional amount on account of such expenses.

No separate claim for reimbursement of such expenses shall ordinarily be entertained.

The value of work to be executed against this NIQ shall not exceed Rs. 1,00,000.00.

4. Deliverables

The selected Consultant shall submit a comprehensive **Eco-tourism PPP Proposal/Report**, containing, as applicable:

- Executive Summary;
- Background and justification;
- Assessment of existing eco-tourism facilities/resources;
- Identification of potential activities/projects;
- Project concept;
- Scope and objectives;
- Proposed PPP structure/model;
- Proposed roles and responsibilities of Wbfdcl and private partner;
- Operational framework;
- Financial/commercial assessment;
- Revenue and sustainability assessment;
- Risk assessment and mitigation measures;
- Institutional and implementation framework;
- Statutory/regulatory/environmental considerations;
- Indicative implementation schedule;
- Monitoring mechanism; and
- Recommendations and way forward.
- An agreement document between Wbfdcl & the 2nd party

The final deliverable shall be submitted in **editable electronic format and PDF format**, together with such hard copies as may be specified by Wbfdcl duly signed by the consultant in each page.

5. Time for Completion

The assignment shall be completed within **8 weeks from the date of issuance of the Work Order**, unless otherwise extended by Wbfdcl in writing.

The bidder shall clearly indicate the proposed time schedule for completion in its Technical Proposal.

6. Validity of Quotation

The quotation shall remain valid for a period of **120 (one hundred and twenty) days from the last date of submission**, unless otherwise specified.

7. General Terms and Conditions

- I. The quotation must be submitted in a **sealed envelope**, duly superscribed with the N.I.Q. number and the name of the assignment.
- II. Quotations received after the prescribed deadline shall not be considered.
- III. Any quotation containing incomplete information, material deviation or non-compliance with the eligibility conditions may be liable for rejection.
- IV. Wbfdcl reserves the right to **cancel, modify or withdraw the N.I.Q. at any stage** without incurring any liability towards the bidders.
- V. The selected Consultant shall maintain confidentiality in respect of all information, records and documents made available by Wbfdcl during the course of the assignment.
- VI. All reports, documents, data, proposals and other deliverables prepared specifically under the assignment shall be submitted to and remain the property of **Wbfdcl**, subject to the terms of the eventual engagement/work order.
- VII. The Consultant shall not assign or sub-contract the whole or any substantial part of the assignment to any third party without prior written approval of Wbfdcl.

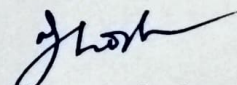
- VIII. The Consultant shall comply with all applicable laws, rules, regulations and directions of the Government of West Bengal and Wbfdcl.
- IX. The engagement under this N.I.Q. is limited to preparation of the consultancy proposal/report and shall not confer upon the selected Consultant any right, claim or expectation regarding any subsequent PPP project, implementation contract, concession, operation or award. Any subsequent PPP process, if considered necessary, shall be undertaken separately in accordance with applicable rules, guidelines and decisions of the competent authority.
- X. The intending Bidders shall clearly understand that whatever may be the outcome of the present Invitation of Tender, no cost of Tendering shall be reimbursable by the Wbfdcl. The Tender Inviting Authority reserves the right to reject any tender or all tenders without assigning any reason whatsoever and is not liable for any cost that might have incurred by any Tenderer at any stage of Tendering.
- XI. Any dispute arising in connection with the consultancy engagement shall be subject to the jurisdiction of the competent courts at Kolkata, subject to applicable law.

8. Submission of Quotation

The quotation shall be submitted in a sealed envelope addressed to: **The Financial Advisor and Chief Accounts Officer, West Bengal Forest Development Corporation Limited "Aranya Bikash"**, KB-19, Sector-III Kolkata – 700106.

9. Schedule of dates :

Sl. No.	Particulars	Date	Time
1	Date of issue(Beginning date) /distribution of NIQ	06-10-2026	11:00 A.M.
2	Last date(Closing Date) of distribution of NIQ	14-10-2026	05:00 P.M.
3	Date of commencement of submission of quotation	06-10-2026	11:00 A.M.
4	Last date for submission of sealed quotation	14-10-2026	05:00 P.M.
5	Date of opening of quotation	28-10-2026	01:00 P.M.

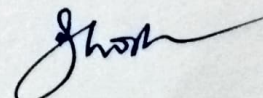

The Financial Advisor & Chief Accounts Officer
West Bengal Forest Development Corporation Limited

Memo No. 1800 /1A-402/2026

Date: 05-10-2026

Copy forwarded for information to:

1. The Managing Director, Wbfdcl.
2. The General Manager (HQ), Wbfdcl.
3. The General Manager (North), Wbfdcl
4. Notice Board
5. Wbfdcl Website


The Financial Advisor & Chief Accounts Officer
West Bengal Forest Development Corporation Limited